STRATEGIC SOURCING:
WHO ARE WE & WHAT DO WE DO?
UNIVERSITY OF CALIFORNIA, DAVIS

OCTOBER 25, 2017
What is Strategic Sourcing?

- A systematic approach to reduce the total cost of purchased goods and services by fully leveraging the University’s purchasing power without compromising quality or service.

- The Strategic Sourcing Team utilizes a Six Step Sourcing Methodology to align the campus community’s business requirements to the supply base ensuring the resulting contracts provide tangible value to UC Davis.
Strategic Sourcing Objectives

- Develop Collaborative Relationships
  - Partner with you!
  - Provide high quality procurement services
- Pursue Strategic Initiatives
  - Leverage the power of our collective spend
  - Redirect savings to teaching, research and public service
- Invest in and optimize people, processes and technology
- Drive down Total Cost of Ownership
- Partner with Suppliers
  - Develop business relationships/solutions that optimize value for the University
Julie Alvarez - Life Sciences
Tracie Mennenga - Facilities & MRO
C.J. Caudle - Commercial Services
Britany Duyanovich- Information Technology
Mike Morgan-
Associate Director Strategic Sourcing
What We Do:

The Strategic Sourcing Team provides the following:

- UC System Wide Strategic Sourcing Coordination
- Campus Strategic Sourcing Management
- UC Davis Small Business Program Coordination
- AggieBuy Agreement Management
Strategic Sourcing & AggieBuy Program

**INCREASING**

- Supplier Catalogs
- Contract Utilization
- Savings
AggieBuy – Identifying Potential Suppliers

The review will include an analysis of the following:

- ✓ Spend Across Campus
- ✓ Number of Transactions
- ✓ Terms of agreement
- ✓ Willingness to Participate
- ✓ Feedback from Campus
Campus Wide Agreements

Campus wide agreements leverage spend across campus to achieve best value.

What does that mean for YOU?
- Best Value
- Compliance
- Quicker and Efficient Procure to Pay

There are lots of new Agreements! Find them in Kuali!
strategicsourcing@ucdavis.edu

We want to partner with YOU.